

Synopsis

Take the Next Step, Get the Best Prices & Source Directly in China If you are serious about your business you will visit China or other countries you are sourcing from sooner or later. Factory visits are a crucial next steps once you have found reliable suppliers and want to grow your business relationships with them. In this guide to "Business in China" you learn when it makes sense to think about visiting factories, the benefits of sourcing at trade shows and how you can do all of this even on a tight budget. This book is aimed at entrepreneurs who have already tested the waters of importing from China through Alibaba, an exhibition, contacts or more. If you have already started your import from China this part will take you to the next level. I outline the most important steps to keep your business growing, what to avoid when going to China, how to communicate with suppliers at their factories, what to expect when visiting exhibitions and how to arrange meetings. I will teach you how to negotiate contracts, travel around at virtually no cost in China, meet the real suppliers and perhaps even manufacture your own design. Sound good? Then this is the perfect book for you to take your business to the next level. I focus on how to make you become a professional China buyer in this book. You will also discover the best way to narrow your sourcing results without limiting your competitive advantage. You can figure out the best sourcing strategy along the way. Parts of the book also aim to make you understand business in China, how to fit in and how you can avoid several problems, such as delays in shipment, your shipment being lost somewhere in China and making sure your factory follows the discussed topics after you leave the meeting. It is essential to meet your business partner in China, be it for negotiations, to see his other products, to spy on your competition or just to get to know your partner in China.

Book Information

File Size: 1003 KB

Print Length: 74 pages

Simultaneous Device Usage: Unlimited

Publisher: Manuel Becvar; 1 edition (July 15, 2015)

Publication Date: July 15, 2015

Sold by: Digital Services LLC

Language: English

ASIN: B011QQAAP6

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #460,767 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #53

in Kindle Store > Kindle eBooks > Business & Money > International > Exports & Imports #77

in Kindle Store > Kindle eBooks > Business & Money > Industries > Purchasing & Buying #143

in Books > Business & Money > International > Exports & Imports

[Download to continue reading...](#)

The Import Bible Part 3: Take your importing business to the next level, go to China! Business in China The Import Bible Part 2: Source in China with confidence - The Professional Import Bible The Import Bible: The complete beginners guide to successful importing from China Import Export Importing From China Easily and Successfully IMPORT ARBITRAGE EMPIRE: Learn How to Make Money by Importing Products and Arbitraging Physical Items Online Introduction to Sourcing, Importing & Private Label Branding Products From China For .com Sellers: Building a branded product foundation for your ... to Sourcing From China Book 1) Import/Export: How to Take Your Business Across Borders Ask: The Counterintuitive Online Method to Discover Exactly What Your Customers Want to Buy...Create a Mass of Raving Fans...and Take Any Business to the Next Level Ask : The counterintuitive online formula to discover exactly what your customers want to buy...create a mass of raving fans...and take any business to the next level Thinkers 50 Innovation: Breakthrough Thinking to Take Your Business to the Next Level The Miracle Morning for Salespeople: The Fastest Way to Take Your Self and Your Sales to the Next Level How to Import From China Starting With \$250 and Make a Small Fortune! How to Take Advantage of the People Who Are Trying to Take Advantage of You: 50 Ways to Capitalize on the System (Take the Advantage Book 1) Start Your Own Import/Export Business: Your Step-By-Step Guide to Success (StartUp Series) Photoshop - Master the Basics 2: 9 Techniques to Take Your Photoshop Skills to the Next Level PHOTOSHOP: Master The Basics of Photoshop 2 - 9 Secret Techniques to Take Your Photoshop Skills to The Next Level (Photoshop, Photoshop CC, Photoshop CS6, Photography, Digital Photography) Photography: Landscape Photography: 10 Essential Tips to Take Your Landscape Photography to The Next Level The Ballroom Dance Coach: Expert Strategies to Take Your Dancing to the Next Level Women in Tech: Take Your Career to the Next Level with Practical Advice and Inspiring Stories Minecraft: Minecraft Secrets Handbook : Master these Ultimate Minecraft game tips, tricks, secrets and hints to take your game to the next level. (Unofficial Minecraft Secrets Guide)

